

بِسْمِ اللّٰهِ

# CONSTRUCTION CLAIM MANAGEMENT

## المطالبات في عقود الأنشاء

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REC



لغة الشرح : عربي مع المصطلحات الانجليزية



المادة العلمية : عربي و انجليزي



امثلة عملية من الواقع - Case Studies



تحصل في نهاية الدورة على شهادة حضور



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Added Value to your Career



Guide to the correct procedures



Avoid project failure



How to manage a claim





• **BY: JAN ZAKHARY**

FIDIC, PMP, PGMP, CP, SP, RMP, PMO-CP, GPM-B

# CONSTRUCTION CLAIMS MANAGEMENT

## About Lecturer

- ▶ **B.Sc. of Civil Engineering - Alexandria University + 25 years experience in construction field**
- ▶ **Postgraduate Diploma in Civil Engineering (Properties of Materials)**
- ▶ **Certified in 7 PMI Credentials (PMP, PgMP, CP, RMP, SP, GPM-b, PMI-PMO-CP) and FIDIC**
- ▶ **Member: PMI, Egyptian Syndicate, Emirates Society of Engineering**
- ▶ **Worked as Contractor, and Consultant for Mega Projects on construction field in Egypt and UAE.**
- ▶ **Funder and Creator of PM-Guide**



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**As per FIDIC** “Claim” means a request or assertion by one Party to the other Party for an entitlement or relief under any Clause of these Conditions or otherwise in connection with or arising out of, the Contract or the execution of the Work.

1.1.6 يُقصد بـ “المطالبة” طلب أو ادعاء من أحد الطرفين إلى الطرف الآخر للحصول على استحقاق أو تعويض بموجب أي بند من بنود هذه الشروط أو غير ذلك فيما يتعلق بالعقد أو تنفيذ الأعمال أو الناشئ عنهما.

## COURSE PURPOSE

- **How to reserve your rights contractually and in professional way. – How to right a successful Claim ?**
- **How to manage a claim (Related to all different types of claims).**
- **improve your career and future proof.**

## COURSE FOCUS



### Contractual Thinking

(Notice and Essential Elements of Claim CEES Cause, Effect, Entitlement and Substantiation)



### Claim Analysis

(Delay Analysis + Cost Analysis)



### Different Types of Claim

(EOT, Acceleration, Variation, Payment, Termination, Disruption)



### Claim submittal & Presentation in professional approach

# Why This Course is vital for you ?



**Added Value to your Career** – You are the one can reserve your (company) rights



**Guide to the correct procedures** about to deal with different scenarios lead to claim.



**Adjust Mindset** contractually when you know reason and how to manage a claim



**Future-proof**, when you became special and professional.



**Avoid project failure** by reserving rights (cost & time), avoiding Delay Damages



**How to ensure a successful claim** when you know how to write and present it

# Target Audience



**Quantity Surveyors, Cost Control, Planning Engineers**



**Contract Administrators, Contracts Managers**



**Mediators and arbitrators for dispute resolution**



**Construction Manager, and Project manager**



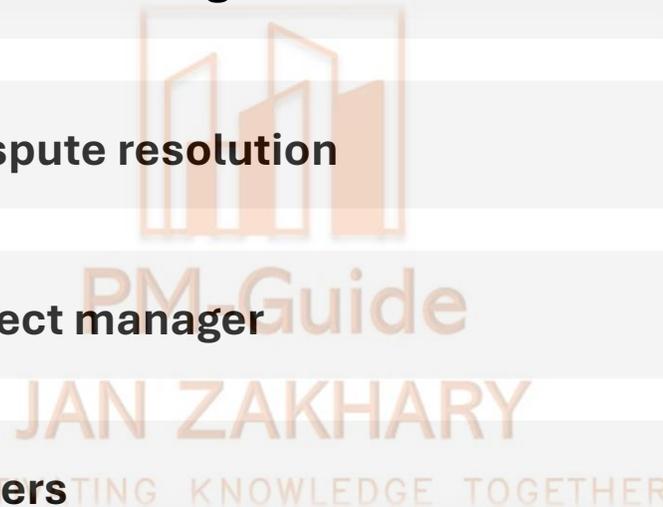
**Tender and procurement engineers**



**Employers and Consultants, Architects**



**Technical managers, contractor staff, subcontractors, and others in construction projects**





**1. Understand what is the Claim and How to Manage it Contractually**



**2. Being Professional How to Write a Successful Claim**



**3. How to Prepare Cost Analysis and Time Analysis**



**4. What Actions to be Followed When the Claim Being Rejected**



**5. Obtain attendance certificate for Construction Claim Management**

## CH1 INTRODUCTION TO CLAIM

A- Definition      B- Reason of Claims      C- Fail to Claim      D- Different Type of Claims      E- Claim Life Cycle

## CH2 CLAIM AS PER FIDIC RED BOOK- 2017

A- Introduction      B- Clause Content      C- Case Study

## CH3 DIFFERENT TYPES OF CLAIM - IN DETAILS

A- EOT Claim      B- Acceleration Claim      C- Variation Claim      D- Delayed Payment Claim  
E- Suspension Claim      F- Termination Claim      G- Disruption Claim      H- Exceptional Events Claim

## CH4 DELAY ANALYSIS

A- Categorization of Delay Responsibilities (4 items)      B- Delay Analysis Techniques (5 techniques)

## CH5 COST ANALYSIS

A- Direct Cost      B- Indirect Cost      C- Profit      D- Lost Opportunities

## CH6 CLAIM PRESENTATION AND SUBMISSION

A- Essential Claim Elements      B- Considerations when writing a claim      C- Claim Content      D- Application by Example